

MINORITY SHAREHOLDERS WATCH GROUP

BADAN PENGAWAS PEMEGANG SAHAM MINORITI BERHAD
(Incorporated in Malaysia – Registration No.: 200001022382 (524989-M))

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MSWG AGM/EGM WEEKLY WATCH 28 - 30 OCTOBER 2020

For this week, the following are the AGNs/EGMs of companies which are in the Minority Shareholders Watch Group's (MSWG) watch list.
The summary of points of interest is highlighted here, while the details of the questions to the companies can be obtained via MSWG's website at www.mswg.org.my.

The AGNs/EGMs for the week:

Date & Time	Company	Venue
28.10.20 (Wed) 09.00 am	Apollo Food Holdings Bhd (AGM)	Dewan Johor, Mutiara Johor Bahru, Jalan Dato Sulaiman, Taman Century, JB
28.10.20 (Wed) 10.00 am	IOI Properties Group Bhd (AGM)	Broadcast Venue at Millennium Ballroom, Le Meridien Putrajaya, IOI Resort City
28.10.20 (Wed) 10.00 am	Pintaras Jaya Bhd (AGM)	OMG, Inspire Ballroom, No. 10, Jalan Petukis, Temasya Industrial Park, Glenmarie
28.10.20 (Wed) 11.00 am	NWP Holdings Bhd (EGM)	Tiara Rini Ballroom, Royal Chulan The Curve Hotel, Mutiara Damansara
28.10.20 (Wed) 02.30 pm	Pensonic Holdings Bhd (AGM)	1165, Lorong Perindustrian Bukit Minyak Simpang Ampat, Penang
28.10.20 (Wed) 04.00 pm	GHL Systems Bhd (EGM)	Level 3A, C-G-15, Block C, Dataran SD PJU 9, Bandar Sri Damansara, KL
30.10.20 (Fri) 10.00 am	IOI Corporation Bhd (AGM)	Broadcast Venue at Millennium Ballroom, Le Meridien Putrajaya, IOI Resort City
30.10.20 (Fri) 10.30 am	Hong Leong Bank Bhd (AGM)	Broadcast Venue at Auditorium, Ground Floor, Menara Hong Leong, No. 6, Jalan Damania, Bukit Damansara, KL
30.10.20 (Fri) 02.30 pm	Hong Leong Financial Group Bhd (AGM)	Broadcast Venue at Auditorium, Ground Floor, Menara Hong Leong, No. 6, Jalan Damania, Bukit Damansara, KL

One of the points of interest to be raised:

Points/Issues to Be Raised

Apollo Food Holdings Bhd (AGM)
Revenue of Apollo Food is in a downward trend since FY17 with revenue declined gradually from RM208.92 million to RM174.94 million in FY20. This is equivalent to an average decline of 4.34% every financial year.

(a) Apollo Food has cited that market competition was the main contributor to the decline in revenue. As Apollo Food is not inclined to join the price war (Apollo Food's reply to MSWG dated 26 December 2019), how does the Group plan to increase the market share from competitors?

(b) How effective are current strategies in reversing the declining revenue trend?

IOI Properties Group Bhd (AGM)
The Group recorded fair value loss on investment properties and impairment loss on investment properties amounting to RM54.4 million and RM50.4 million respectively in FY 2020. (page 293 of the Annual Report).
The fair value loss on investment properties is in respect of freehold land and buildings while the impairment loss on investment properties is in respect on leasehold land and buildings (page 229 of Annual Report)

(a) How will the Board address the shrink revenue from manufacturing?
(b) Given the above-entrenched situation, what is the outlook for PJB's manufacturing to which investment properties do the fair value loss and impairment loss relate to?

Pintaras Jaya Bhd (AGM)
Manufacturing
(a) What is the latest capacity utilisation rates for PJB's factories? What are the planned optimal utilisation rates that the Group expects for the factories in FY2021?

(b) The Group's manufacturing revenue of RM28.5 million decreased by 21% compared to last FY. PBT shrank by 58% to only RM1.7 million. Competition remained very intense amidst subdued demand and coupled with COVID-19, it was challenging even to be profitable (Page 36 of the Annual Report 2020).
(i) How will the Board address the shrink revenue from manufacturing?
(ii) Given the above-entrenched situation, what is the outlook for PJB's manufacturing to remain profitable in FY2021?

(c) The Company was one of the pioneers among local branded electrical appliance manufacturers to venture into the production of smart appliances which were based on the Internet of Things, (IoT), (Page 6 of AR 2020) It said that it was currently developing devices such as plug tops, IR Controllers and On - Off switches which would be available by year end.

(d) What is the progress of the development of the said devices?
(e) What is the projected revenue expected from the sales of such products for FYE 2021?

Pensonic Holdings Bhd (AGM)
The Company was one of the pioneers among local branded electrical appliance manufacturers to venture into the production of smart appliances which were based on the Internet of Things, (IoT), (Page 6 of AR 2020) It said that it was currently developing devices such as plug tops, IR Controllers and On - Off switches which would be available by year end.

(a) What is the progress of the development of the said devices?
(b) What is the projected revenue expected from the sales of such products for FYE 2021?

IOI Corporation Bhd (AGM)
The Group aims to diversify planting of crops away from full reliance on oil palm to other crops such as coconut and kenaf to limit the Group's exposure to palm oil price volatility (page 6 of Annual Report 2020 ("AR2020"))

(a) When does the Group target to commence planting of coconut?
(b) Given that local planters are facing challenges from influx of cheaper Indonesian coconuts in the market, how does the Group plan to penetrate the Malaysian coconut market to compete against local planters and imports of coconuts?

Hong Leong Bank Bhd (AGM)
HLB is developing an environmental, social and governance (ESG) policy for corporate, commercial and SME clients, which will then be used to assess the environmental and social risks associated with HLB's lending and financing activities (page 95 of AR2020).

(a) When does HLB expect to finalize and adopt the ESG framework?
(b) Where does HLB stand among industry peers in terms of ESG initiatives? How does the Bank plan to improve its industry standing in ESG initiatives?

(c) Bank Negara Malaysia said the strong demand for green financing is not matched by the supply side due to information gaps between financiers and green promoters.
The central bank has also called for financial institutions to build their capacity and capabilities to better assess the viability of green projects, as limited technical know-how on the green sector can lead to hesitation in financial institutions to provide funding. What are the actions that will be taken to meet the call by the central bank to further promote the ESG agenda?